S&P Dow Jones Indices

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Persistence of Australian Active Funds

EXECUTIVE SUMMARY

- While comparing active funds against a benchmark index is a typical practice used to evaluate their performance, persistence is an additional test that reveals fund managers' skills in different market environments.
- In this report, we measure the performance persistence of active funds that outperformed their peers and benchmarks over consecutive threeand five-year periods, and we analyze their transition matrices over subsequent periods.
- A minority of Australian high-performing funds persisted in outperforming their respective benchmarks or consistently stayed in their respective top quartiles for three consecutive years, and even fewer maintained these traits consistently for the five-year period.
- Out of the top-performing funds in the 12-month period ending June 2016, only 1.0% persistently maintained a top-quartile rank, and 2.0% consistently beat their benchmarks in the following four consecutive years.
- Over two successive three- and five-year periods, the majority of outperforming funds failed to persistently beat their respective benchmarks, and most funds in the top quartile did not stay there consistently.
- Out of the 166 Australian funds that ranked in their respective top quartile in the five-year period ending June 2015, only 31.3% of them remained in the top quartile, and 11.4% were liquidated or merged in the subsequent five-year period.
- Out of the 258 Australian funds that outperformed their respective benchmark in the five-year period ending June 2015, only 28.7% continued to outperform their respective benchmark in the following five-year period, and 14.7% of them were liquidated.
- Overall, the majority of Australian fund categories showed weak performance persistence in top-performing funds across the three- and five-year periods.

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MEASURING PERFORMANCE PERSISTENCE OF AUSTRALIAN ACTIVE FUNDS

Research suggests that actively managed winning streaks are often short lived. Twice a year, S&P Dow Jones Indices releases the Persistence Scorecard, which tracks the performance consistency of U.S. actively managed funds over consecutive years. We have consistently observed that relatively few U.S. active funds can stay at the top for years.¹ In this report, we use similar matrices to measure the persistence of Australian active funds that outperform their benchmarks and their peers over three-and five-year periods. Our study follows the fund categories and benchmarks defined in the <u>SPIVA®</u> <u>Australia Scorecard</u>, a biannual report that tracks the number of active Australian funds that beat their comparable benchmarks over short- and long-term horizons.

Exhibit 1: SPIVA Categories and Their Benchmarks				
SPIVA CATEGORY	BENCHMARK INDEX			
Australian Equity General	S&P/ASX 200			
Australian Equity Mid- and Small-Cap	S&P/ASX Mid-Small Index			
International Equity General	S&P Developed Ex-Australia Large Midcap			
Australian Bonds	S&P/ASX Australian Fixed Interest 0+ Index			
Australian Equity A-REIT	S&P/ASX 200 A-REIT			

Source: S&P Dow Jones LLC and Morningstar. Table is provided for illustrative purposes.

We measure the following matrices based on Australian active funds that maintain a top-quartile ranking among their peers and those that outperform their respective benchmark indices.

- 1. Performance Persistence over Three Consecutive Years
- 2. Performance Persistence over Five Consecutive Years
- 3. Three-Year Transition Matrix Performance over Two Non-Overlapping Three-Year Periods
- 4. Five-Year Transition Matrix Performance over Two Non-Overlapping Five-Year Periods

¹ For details, please refer to the latest <u>Persistence Scorecard</u>.

SECTION 1: PERSISTENCE OF FUNDS THAT MAINTAIN TOP-QUARTILE RANKING AMONG THEIR PEERS

Performance Persistence over Three Consecutive 12-Month Periods (June 2017 to June 2020):

In the 12-month period ending June 2018, there were 203 Australian active funds ranked in their respective top quartiles across five fund categories. Of these, 41 (20.2%) remained in the top quartile in the next two consecutive 12-month periods (June 2018-June 2020). Out of the 78 top-performing Australian Equity General funds, 11 of them (14.1%) consistently remained in the top quartile in the following two consecutive 12-month periods. In contrast, only 6.7% of funds in the Australian Bonds categories managed to stay in the top quartile for three consecutive years (see Exhibit 2).

Performance Persistence over Five Consecutive 12-Month Periods (June 2015 to June 2020): Out of the 197 top-quartile Australian active funds in the 12-month period ending June 2016, only two of them (1.0%) stayed in the same quartile in the next four consecutive 12-month periods (June 2016-June 2020). No funds in the Australian Equity Mid- and Small-Cap, Australian Bonds, and Australian Equity A-REIT categories managed to stay in the top quartile for five consecutive years (see Exhibit 3).

FUND CATEGORY	NUMBER OF FUNDS IN TOP QUARTILE AT START	% OF FUNDS STAYING IN TO	P QUARTILE
	JUNE 2018	JUNE 2019	JUNE 2020
Australian Equity General	78	35.9	14.1
Australian Equity Mid- and Small-Cap	30	36.7	13.3
International Equity General	63	46.0	36.5
Australian Bonds	15	40.0	6.7
Australian Equity A-REIT	17	35.3	11.8
All Categories	203	39.4	20.2

Source: S&P Dow Jones Indices LLC, Morningstar. Data as of June 30, 2020. The fund returns used in the analysis are net of fees, excluding loads. Table is provided for illustrative purposes. Past performance is no guarantee of future results.

Exhibit 3: Performance Persistence of Australian Active Funds over Five Consecutive 12-Month Periods

FUND CATEGORY	NUMBER OF FUNDS IN TOP QUARTILE AT START			% OF FUNDS STAYING IN TOP QUARTILE			
	JUNE 2016	JUNE 2017	JUNE 2018	JUNE 2019	JUNE 2020		
Australian Equity General	80	16.3	8.8	2.5	1.3		
Australian Equity Mid- and Small-Cap	27	14.8	7.4	0.0	0.0		
International Equity General	58	15.5	6.9	3.4	1.7		
Australian Bonds	14	28.6	28.6	14.3	0.0		
Australian Equity A-REIT	18	33.3	11.1	0.0	0.0		
All Categories	197	18.3	9.6	3.0	1.0		

Source: S&P Dow Jones Indices LLC, Morningstar. Data as of June 30, 2020. The fund returns used in the analysis are net of fees, excluding loads. Table is provided for illustrative purposes. Past performance is no guarantee of future results.

Three-Year Transition Matrix (period from June 2014 to June 2017 versus period from June

2017 to June 2020): The transition matrix tracks the trajectory of funds in each quartile over two nonoverlapping periods. Out of the 71 top-quartile funds in the Australian Equity General category in the three-year period ending June 2017, 46.5% remained in the top quartile in the subsequent three-year period (June 2017 to June 2020). Top-quartile funds in the Australian Equity A-REIT category showed the lowest persistence (only 18.8% maintained a top-quartile rank), while those in the Australian Bonds category had the lowest turnover in the top quartile—75.0% of funds maintained a top-quartile rank (see Exhibit 4).

Five-Year Transition Matrix (period from June 2010 to June 2015 versus period from June 2015 to June 2020): Out of the 166 Australian funds that ranked in their respective top quartile in the five-year period ending June 2015, half of them stayed in the top two quartiles in the subsequent five-year period (June 2015 to June 2020). Top-quartile funds in the Australian Equity Mid- and Small-Cap category showed the lowest persistence, with only 13.6% of funds maintaining a top-quartile rank. In contrast, Australian Bonds exhibited the strongest persistence in the top quartile over the two non-overlapping five-year periods (see Exhibit 5).

	FUND COUNT AT START		THREE-YEAR PERCENTAGES AT END JUNE 2020 (%)				
QUARTILE	(JUNE 2017)	1ST QUARTILE	2ND QUARTILE	3RD QUARTILE	4TH QUARTILE	MERGED/ LIQUIDATED	TOTAL
AUSTRALIAN	I EQUITY GENERAL						
1st Quartile	71	46.5	7.0	16.9	26.8	2.8	100.0
2nd Quartile	71	12.7	43.7	15.5	11.3	16.9	100.0
3rd Quartile	71	8.5	32.4	22.5	23.9	12.7	100.0
4th Quartile	71	18.3	2.8	31.0	23.9	23.9	100.0
AUSTRALIAN	I EQUITY MID- AND SMALL-C	AP					
1st Quartile	24	37.5	12.5	16.7	25.0	8.3	100.0
2nd Quartile	23	26.1	17.4	34.8	21.7	0.0	100.0
3rd Quartile	24	4.2	25.0	29.2	20.8	20.8	100.0
4th Quartile	24	16.7	20.8	8.3	16.7	37.5	100.0
INTERNATIO	NAL EQUITY GENERAL						
1st Quartile	48	33.3	35.4	14.6	12.5	4.2	100.0
2nd Quartile	47	21.3	19.1	23.4	19.1	17.0	100.0
3rd Quartile	48	16.7	16.7	29.2	20.8	16.7	100.0
4th Quartile	48	14.6	12.5	16.7	33.3	22.9	100.0
AUSTRALIAN	I BONDS						
1st Quartile	12	75.0	8.3	16.7	0.0	0.0	100.0
2nd Quartile	11	18.2	36.4	36.4	0.0	9.1	100.0
3rd Quartile	11	0.0	45.5	27.3	27.3	0.0	100.0
4th Quartile	12	0.0	0.0	16.7	66.7	16.7	100.0
AUSTRALIAN	I EQUITY A-REIT						
1st Quartile	16	18.8	37.5	37.5	0.0	6.3	100.0
2nd Quartile	16	31.3	25.0	25.0	12.5	6.3	100.0
3rd Quartile	16	25.0	18.8	12.5	43.8	0.0	100.0
4th Quartile	16	18.8	12.5	18.8	43.8	6.3	100.0
ALL CATEGO	RIES						
1st Quartile	171	40.9	18.7	18.1	18.1	4.1	100.0
2nd Quartile	168	19.0	31.0	22.6	14.3	13.1	100.0
3rd Quartile	170	11.2	26.5	24.7	24.7	12.9	100.0
4th Quartile	171	15.8	8.8	21.6	30.4	23.4	100.0

Exhibit 5: Five-Year Transition Matrix – Performance over Two Non-Overlapping Five-Year Periods (Period from June 2010 to June 2015 versus Period from June 2015 to June 2020)

	FUND COUNT AT START	FIVE-YEAR PERCENTAGES AT END JUNE 2020 (%)					
QUARTILE	(JUNE 2015)	1ST QUARTILE	2ND QUARTILE	3RD QUARTILE	4TH QUARTILE	MERGED/ LIQUIDATED	TOTAL
AUSTRALIAN	EQUITY GENERAL					· · · · ·	
1st Quartile	70	30.0	12.9	15.7	30.0	11.4	100.0
2nd Quartile	70	18.6	31.4	24.3	11.4	14.3	100.0
3rd Quartile	70	14.3	12.9	22.9	22.9	27.1	100.0
4th Quartile	71	14.1	19.7	14.1	14.1	38.0	100.0
AUSTRALIAN	EQUITY MID- AND SMALL-C	AP					
1st Quartile	22	13.6	18.2	27.3	22.7	18.2	100.0
2nd Quartile	22	22.7	9.1	27.3	18.2	22.7	100.0
3rd Quartile	22	27.3	27.3	9.1	18.2	18.2	100.0
4th Quartile	22	9.1	18.2	9.1	18.2	45.5	100.0
INTERNATION	IAL EQUITY GENERAL						
1st Quartile	47	34.0	25.5	10.6	17.0	12.8	100.0
2nd Quartile	46	13.0	19.6	23.9	17.4	26.1	100.0
3rd Quartile	46	15.2	15.2	10.9	15.2	43.5	100.0
4th Quartile	47	8.5	8.5	25.5	21.3	36.2	100.0
AUSTRALIAN	BONDS						
1st Quartile	11	63.6	18.2	18.2	0.0	0.0	100.0
2nd Quartile	11	9.1	45.5	27.3	0.0	18.2	100.0
3rd Quartile	11	18.2	18.2	36.4	27.3	0.0	100.0
4th Quartile	12	0.0	0.0	0.0	58.3	41.7	100.0
AUSTRALIAN	EQUITY A-REIT						
1st Quartile	16	31.3	25.0	12.5	25.0	6.3	100.0
2nd Quartile	16	31.3	6.3	12.5	37.5	12.5	100.0
3rd Quartile	16	25.0	31.3	18.8	12.5	12.5	100.0
4th Quartile	17	0.0	23.5	41.2	17.6	17.6	100.0
ALL CATEGO	RIES						
1st Quartile	166	31.3	18.7	15.7	22.9	11.4	100.0
2nd Quartile	165	18.2	23.6	23.6	15.8	18.8	100.0
3rd Quartile	165	17.6	17.6	18.2	19.4	27.3	100.0
4th Quartile	169	9.5	15.4	18.3	20.1	36.7	100.0

SECTION 2: PERSISTENCE OF FUNDS THAT OUTPERFORM THEIR RESPECTIVE BENCHMARK INDICES

Performance Persistence over Three 12-Month Periods (June 2017 to June 2020): There were 317 Australian active funds that outperformed their respective benchmarks across five fund categories in the 12-month period ending June 2017. In the next two consecutive 12-month periods (June 2018 to June 2020), 60 (18.9%) of them continued to outperform the benchmark. However, out of the 138 Australian Equity General funds that beat the <u>S&P/ASX 200</u> in the 12-month period ending June 2017, only 8 (5.8%) of them consistently outperformed in the two following 12-month periods (see Exhibit 6).

Performance Persistence over Five Consecutive 12-Month Periods (June 2015 to June 2020): There were 251 Australian active funds that beat their respective benchmark in the 12-month period ending June 2016, and only five (2.0%) of them managed to continue their outperformance in the following four 12-month periods (June 2016 to June 2020). Outperforming funds in the Australian Bonds category tended to have the highest persistence in beating the benchmark over five consecutive 12-month periods (see Exhibit 7).

FUND CATEGORY	NUMBER OF OUTPERFORMING	% OF FUNDS OUTPERFORMING THE BENCHMA CONSECUTIVE PERIODS		
	FUNDS AT START (JUNE 2018)	JUNE 2019	JUNE 2020	
Australian Equity General	138	9.4	5.8	
Australian Equity Mid- and Small-Cap	75	36.0	24.0	
International Equity General	79	45.6	35.4	
Australian Bonds	19	36.8	26.3	
Australian Equity A-REIT	6	16.7	16.7	
All Categories	317	26.5	18.9	

Source: S&P Dow Jones Indices LLC, Morningstar. Data as of June 30, 2020. The fund returns used in the analysis are net of fees, excluding loads. Table is provided for illustrative purposes. Past performance is no guarantee of future results.

Exhibit 7: Performance Persistence of Australian Active Funds over Five Consecutive Years (June 2015-June 2020)

FUND CATEGORY	NUMBER OF OUTPERFORMING	% OF FUNDS OUTPERFORMING THE BENCHMARK I CONSECUTIVE PERIODS			
	FUNDS AT START (JUNE 2016)	JUNE 2017	JUNE 2018	JUNE 2019	JUNE 2020
Australian Equity General	137	32.8	24.1	1.5	0.7
Australian Equity Mid- and Small-Cap	41	14.6	2.4	2.4	2.4
International Equity General	53	32.1	9.4	3.8	1.9
Australian Bonds	10	50.0	30.0	30.0	20.0
Australian Equity A-REIT	10	90.0	0.0	0.0	0.0
All Categories	251	32.7	16.7	3.2	2.0

Source: S&P Dow Jones Indices LLC, Morningstar. Data as of June 30, 2020. The fund returns used in the analysis are net of fees, excluding loads. Table is provided for illustrative purposes. Past performance is no guarantee of future results.

Three-Year Transition Matrix (period from June 2014 to June 2017 versus period from June

2017 to June 2020): In the three-year period ending June 2017, 220 Australian active funds outperformed their respective benchmarks. Of these, 40.9% had persistent outperformance in the subsequent three-year period (June 2017 to June 2020). Outperformers among the Australian Bonds funds showed the strongest persistence (62.5%), while those in the Australian Equity General category had the least tendency to continue to outperform, at 34.2% (see Exhibit 8).

Five-Year Transition Matrix (period from June 2010 to June 2015 versus period from June 2015 to June 2020): Out of the 258 Australian funds that outperformed in the five-year period ending June 2014, 28.7% of them persistently beat their respective benchmark in the following five years (June 2015 to June 2020). Funds in the Australian Bonds and Equity A-REIT categories showed the strongest persistence, with more than half of the funds outperforming over two consecutive five-year periods (see Exhibit 9).

Exhibit 8: Three-Year Transition Matrix – Performance over Two Non-Overlapping Three-Year Periods (Period from June 2014 to June 2017 versus Period from June 2017 to June 2020)

RELATIVE	FUND COUNT AT START	THREE-	YEAR PERCENTAGES	S AT END JUNE 2020 (%	%)
PERFORMANCE	(JUNE 2017)	OUTPERFORM BENCHMARK	UNDERPERFORM BENCHMARK	MERGED/ LIQUIDATED	TOTAL
AUSTRALIAN EQUITY GE	NERAL				
Outperform Benchmark	114	34.2	55.3	10.5	100.0
Underperform Benchmark	170	16.5	67.1	16.5	100.0
AUSTRALIAN EQUITY MI	D- AND SMALL-CAP				
Outperform Benchmark	34	50.0	44.1	5.9	100.0
Underperform Benchmark	61	32.8	44.3	23.0	100.0
INTERNATIONAL EQUITY	GENERAL				
Outperform Benchmark	39	38.5	56.4	5.1	100.0
Underperform Benchmark	152	15.1	67.1	17.8	100.0
AUSTRALIAN BONDS					
Outperform Benchmark	8	62.5	37.5	0.0	100.0
Underperform Benchmark	38	13.2	78.9	7.9	100.0
AUSTRALIAN EQUITY A-I	REIT				
Outperform Benchmark	25	56.0	36.0	8.0	100.0
Underperform Benchmark	39	33.3	64.1	2.6	100.0
ALL CATEGORIES					
Outperform Benchmark	220	40.9	50.9	8.2	100.0
Underperform Benchmark	460	19.3	64.8	15.9	100.0

Exhibit 9: Five-Year Transition Matrix – Performance over Two Non-Overlapping Five-Year Periods (Period from June 2010 to June 2015 versus Period from June 2015 to June 2020)

RELATIVE	FUND COUNT AT START	FIVE-Y	EAR PERCENTAGES A	T END JUNE 2020 (%)	
PERFORMANCE	(JUNE 2015)	OUTPERFORM BENCHMARK	UNDERPERFORM BENCHMARK	MERGED/ LIQUIDATED	TOTAL
AUSTRALIAN EQUITY G	ENERAL				
Outperform Benchmark	122	27.9	60.7	11.5	100.0
Underperform Benchmark	159	16.4	52.2	31.4	100.0
AUSTRALIAN EQUITY M	ID- AND SMALL-CAP				
Outperform Benchmark	74	21.6	54.1	24.3	100.0
Underperform Benchmark	14	14.3	50.0	35.7	100.0
INTERNATIONAL EQUIT	Y GENERAL				
Outperform Benchmark	30	23.3	66.7	10.0	100.0
Underperform Benchmark	156	9.6	57.1	33.3	100.0
AUSTRALIAN BONDS					
Outperform Benchmark	17	52.9	35.3	11.8	100.0
Underperform Benchmark	28	7.1	75.0	17.9	100.0
AUSTRALIAN EQUITY A	-REIT				
Outperform Benchmark	15	53.3	40.0	6.7	100.0
Underperform Benchmark	50	40.0	46.0	14.0	100.0
ALL CATEGORIES					
Outperform Benchmark	258	28.7	56.6	14.7	100.0
Underperform Benchmark	407	16.0	54.8	29.2	100.0

SECTION 3: CONCLUSION

While comparing returns against a benchmark is a common practice to evaluate the performance of active funds, performance persistence is an additional test on the fund managers' skills at overcoming different market environments. In this report, we measured the performance persistence of active funds that outperformed their peers and benchmarks over consecutive three- and five-year periods, and their transition matrices over subsequent time periods.

The results showed that only a small portion of Australian outperforming or high-performing funds showed persistent outperformance against their respective benchmarks or consistently stayed in their respective top quartiles over three consecutive years, and even fewer could maintain outperformance for five consecutive years. Out of the top-performing funds in the 12-month period ending June 2016, only 1.0% persistently maintained a top-quartile rank, and 2.0% consistently beat the benchmarks in the following four consecutive years.

The transition matrices showed that over two successive three- and five-year periods, a majority of outperforming funds failed to beat their respective benchmarks, and most of the top-quartile funds did not remain in the same quartile consistently. Out of the 166 Australian funds that ranked in their respective top quartile in the five-year period ending June 2015, only 31.3% of them remained in the top quartile, and 11.4% were liquidated or merged in the subsequent five-year period. Furthermore, out of the 258 Australian funds that outperformed their respective benchmark in the five-year period ending June 2015, only 28.7% continued to outperform their respective benchmark, and 14.7% of them were liquidated in the following five-year period.

Overall, results from various evaluation matrices suggest weak performance persistence in topperforming funds in Australia across the three- and five-year periods, with Australian Bond funds tending to have the strongest performance persistence among all the categories.

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